

## Curriculum vitae Europass



### Personal information

First name(s) / Surname(s) **NEGULESCU, Mihail Cristian**  
 Address(es) 4, Brazda lui Novac Street, 200690, Craiova, Romania  
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 E-mail [mihainegulescu@yahoo.com](mailto:mihainegulescu@yahoo.com)  
 Nationality Romanian  
 Date of birth 23 May, 1960

### Work experience

<p><b>Dates</b></p> <p>Occupation or position held</p>	<p><b>2011 – up to present</b></p> <p><b>B's, M's, Ph.D. Associate Professor</b>, <i>Spiru Haret</i> University, Faculty of Financial Accounting Management,  <b>Member of Scientific Council</b> of <i>European Centre of Managerial Studies in Business Administration</i>,  <b>Member</b> of Faculty Council  <b>Director</b> of <i>Accounting, Finance and International Business</i> Department</p>
<p>Main activities and responsibilities</p>	<p>■ <b>Education and Scientific research:</b></p> <ul style="list-style-type: none"> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Management, Human Resources Management, Funded International Project Management;</li> <li>- Publishing as author and co-author of theoretical and applicative books, academic courses;</li> <li>- Elaborating of articles published in international journals indexed in ISI - Web of Science or international databases;</li> <li>- Organizer and participant in international scientific conferences;</li> <li>- Member of research team in scientific grants and research contracts conducted with business environments or European Funds;</li> </ul> <p>■ As <b>Member in Scientific Council</b> of <i>European Centre of Managerial Studies in Business Administration</i>, with others members of the Scientific Council, I organize, coordinate and establish the research directions of the Centre, also participate in dissemination of research results of the Centre through academic and professional environment,</p> <p>■ As <b>Member in Faculty Council</b>, with other members, we organized, coordinated, directed and controlled educational activities and scientific research conducted at the faculty, we also ensure efficient use of financial and material resources of the faculty,</p> <p>■ As <b>Director of the Department</b> I do the management of the department, I am responsible for the curriculum, for the implementation, harmonization and updating of curriculums, for the research management, quality management, financial management of the department, within the competences established by the Charter of the University.</p>
<p>Name and address of employer</p>	<p><i>Spiru Haret</i> University, Faculty of Financial Accounting Management, Craiova        4, Brazda lui Novac Street, 200690, Craiova, Romania</p>
<p>Type of business or sector</p>	<p>Education and Research Activities        Research and Higher Education</p>
<p><b>Dates</b></p> <p>Occupation or position held</p>	<p><b>2010 – 2011</b></p> <p><b>B's, M's, Ph.D. Assistant Professor</b>, <i>Spiru Haret</i> University, Faculty of Financial Accounting Management,  <b>Member</b> of <i>European Centre of Managerial Studies in Business Administration</i>,  <b>Member</b> of Faculty Council,</p>

Main activities and responsibilities	<ul style="list-style-type: none"> <li>■ Education and Scientific research: <ul style="list-style-type: none"> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Management, Human Resources Management, Funded International Project Management;</li> <li>- Publishing as author and co-author of theoretical and applicative books, academic courses;</li> <li>- Elaborating of articles published in international journals indexed in ISI - Web of Science or international databases;</li> <li>- Organizer and participant in international scientific conferences;</li> <li>- Member of research team in scientific grants and research contracts conducted with business environments or European Funds;</li> </ul> </li> <li>■ As member in <b>Faculty Council</b>, with other members, we organized, coordinated, directed and controlled educational activities and scientific research conducted at the faculty, we also ensure efficient use of financial and material resources of the faculty,</li> </ul>
Name and address of employer	<i>Spiru Haret</i> University, Faculty of Financial Accounting Management, Craiova 4, Brazda lui Novac Street, 200690, Craiova, Romania
Type of business or sector	Education and Research Activities Research and Higher Education
<b>Dates</b>	<b>2009 – 2010</b>
Occupation or position held	<b>B's, M's, Ph.D. Assistant Professor</b> , <i>Spiru Haret</i> University, Faculty of Financial Accounting Management, associate
Main activities and responsibilities	<ul style="list-style-type: none"> <li>■ Education and Scientific research: <ul style="list-style-type: none"> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Management, Human Resources Management, Funded International Project Management;</li> <li>- Publishing as author and co-author of theoretical and applicative books, academic courses;</li> <li>- Elaborating of articles published in international journals indexed in ISI - Web of Science or international databases;</li> <li>- Organizer and participant in international scientific conferences;</li> </ul> </li> </ul>
Name and address of employer	<i>Spiru Haret</i> University, Faculty of Financial Accounting Management, Craiova 4, Brazda lui Novac Street, 200690, Craiova, Romania
Type of business or sector	Education and Research Activities Research and Higher Education
<b>Dates</b>	<b>2005 –2009</b>
Occupation or position held	<b>B's, M's, Ph.D. Assistant Professor</b> , <i>Pitesti</i> University, Faculty of Economics
Main activities and responsibilities	<ul style="list-style-type: none"> <li>■ Education and Scientific research: <ul style="list-style-type: none"> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Management, Human Resources Management in public sector, Strategies and personnel policies, Freight logistics.</li> <li>- Publishing as author and co-author of theoretical and applicative books, academic courses;</li> <li>- Elaborating of articles published in international journals indexed in ISI - Web of Science or international databases;</li> <li>- Organizer and participant in international scientific conferences;</li> </ul> </li> </ul>
Name and address of employer	<i>Pitesti</i> University, Faculty of Economics
Type of business or sector	Education and Research Activities Research and Higher Education
<b>Dates</b>	<b>2003 – 2005</b>
Occupation or position held	<b>B's, Ph.D. Assistant Professor</b> , <i>Pitesti</i> University, Faculty of Economics, associate
Main activities and responsibilities	<ul style="list-style-type: none"> <li>■ Education and Scientific research: <ul style="list-style-type: none"> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Management, Human Resources Management in public sector, Strategies and personnel policies, Freight logistics.</li> <li>- Publishing as author and co-author of theoretical and applicative books, academic courses;</li> </ul> </li> </ul>
Name and address of employer	<i>Spiru Haret</i> University, Faculty of Financial Accounting Management, Craiova 4, Brazda lui Novac Street, 200690, Craiova, Romania
Type of business or sector	Education and Research Activities Research and Higher Education
<b>Dates</b>	<b>2001 – 2004</b>
Occupation or position held	<b>B's, Ph.D. Assistant Professor</b> , Virgil Madgearu University, Craiova, Faculty of Economics, associate

Main activities and responsibilities	<ul style="list-style-type: none"> <li>■ Education and Scientific research:</li> <li>- Teaching of academic courses and conducting of seminars to the following disciplines: Economy and work ergonomics, Supply management, Industrial logistics.</li> <li>- Publishing academic courses;</li> </ul>
Name and address of employer	Virgil Madgearu University, Craiova, Faculty of Economics
Type of business or sector	Education and Research Activities Research and Higher Education
<b>Dates</b>	<b>1984 – 2005</b>
Occupation or position held	Active military framework M.A.I.
Main activities and responsibilities	10 years leadership positions
Name and address of employer	M.A.I.
Type of business or sector	Logistics Management
<b>Education and training</b>	
<b>Dates</b>	<b>1997-2001</b>
Title of qualification awarded	<b>Ph.D. in Economics</b>
Principal subjects/occupational skills covered	Specialization <i>Human Resources Management</i>
Name and type of organisation providing education and training	University of Craiova, Faculty of Economics and Business Administration
Level in national or international classification	ISCED 8
<b>Dates</b>	<b>1996 – 1997</b>
Title of qualification awarded	<b>Post-graduate Course</b>
Principal subjects/occupational skills covered	Specialization: <i>Enterprise management</i> Human Resources Management and Negotiation; Logistics and Production Management; Management Information Systems; Investment and Financing Analysis; Financial Planning and Short-Term Financial Management; Financial Analysis and Management Control Systems
Name and type of organisation providing education and training	University of Craiova, European Institute for the Administration of Enterprise
Level in national or international classification	ISCED 7
<b>Dates</b>	<b>1990-1992</b>
Title of qualification awarded	<b>Bachelor's Degree in Logistics Management - Management</b>
Principal subjects/occupational skills covered	Specialization <i>Logistics Management</i>
Name and type of organisation providing education and training	Academy of Advanced Military Studies, Bucharest <i>Logistics Faculty,</i>
Level in national or international classification	ISCED 6
<b>Dates</b>	<b>1981 – 1984</b>
Title of qualification awarded	<b>Bachelor's Degree in Economics</b>
Principal subjects/occupational skills covered	Specialization <i>Logistics</i>
Name and type of organisation providing education and training	Officers Military School of Artillery, Ioan Vodă Sibiu
Level in national or international classification	ISCED 6

**Education and research activity**

- 8 professional papers and academic textbooks published in foreign publishers or Romanian CNCIS as author / coauthor in these areas: project management, human resources management, comparative management, management of transport, company management, environmental management etc. (Annex 2)
- 14 articles published after a peer review process (double peer-reviewed) in internationally recognized journals or indexed in international databases, and in nationally recognized journals or with B+ or B Classification of National Council of Scientific Research in Higher Education (Annex 3);
- participations to international scientific conferences and over 10 participations in national conferences with international participation (Annex 4);
- 5 Grants from National Council of Scientific Research in Higher Education, as a member of the research team,
- 1 strategic grants from European Union (European Social Fund) as member; lecturer, holder of the course "Personal Management", and of the course "Human Resources Management".

**Professional and academic competencies:**

- **Director** of *Accounting, Finance and International Business* Department  
<http://www.spiruharet.ro/facultati/consiliul-departamentului.php?id=10>
- **Member** of Faculty Council, *Spiru Haret* University, Faculty of Financial Management Accounting, Craiova;  
<http://www.spiruharet.ro/facultati/management-craiova/zone/14eec483f3c30cdfb3ab082331a3fb3>;
- **Member** of Career Counseling Center and Guidance for students  
<http://www.spiruharet.ro/facultati/management-craiova/zone/de832c3103982ceaa327b590559561b6.pdf>
- **Member of Scientific Council** of *European Centre of Managerial Studies in Business Administration*, CESMAA  
[http://www.cesmaa.eu/advisory\\_board.php](http://www.cesmaa.eu/advisory_board.php)
- **Member of Balkan Environmental Association (B.E.N.A.)** from Greece, since 2007;
- **Member of The World Scientific and Engineering Academy and Society – WSEAS**
- **Reviewer** for The World Scientific and Engineering Academy and Society – WSEAS
- **Member** of the Organizing Committee of 5th International conference „New Tendencies in Knowledge Based Society, 25 November 2011, Craiova, ROMANIA  
[http://www.cesmaa.eu/program\\_committee.php](http://www.cesmaa.eu/program_committee.php)
- **Member** of the Organizing Committee of 4th International conference "The World's Economy in the Times of Global Crisis", Craiova, Romania, 5 - 6 November 2010  
<http://www.cesmaa.eu/conferences.php>
- **Member** of the Organizing Committee of 3th International conference *on Further Challenges for a Competitive Management*, 2009;  
[http://www.cesmaa.eu/about\\_cesmaa/Preliminary\\_Program\\_2009.pdf](http://www.cesmaa.eu/about_cesmaa/Preliminary_Program_2009.pdf)
- **Member** in Scientific Committee of **3rd International Conference on Business Administration (ICBA '12)**, Montreux, Switzerland, December 29-31, 2012  
<http://www.naun.org/wseas/cms.action?id=736>
- **Member** in Scientific Committee of **3rd International Conference on Finance and Accounting (ICFA '12)**, Montreux, Switzerland, December 29-31, 2012  
<http://www.naun.org/wseas/cms.action?id=708>
- **Member** in Scientific Committee of **3rd International Conference on 3rd International Conference on Design and Product Development (ICDPD '12)**, Montreux, Switzerland, December 29-31, 2012.  
<http://www.naun.org/wseas/cms.action?id=689>
- **Member** in Scientific Committee of **7th WSEAS International Conference on BUSINESS ADMINISTRATION (ICBA '13)** Milan, Italy January 9-11, 2013  
<http://www.wseas.org/wseas/cms.action?id=354>
- **Member** in Scientific Committee of **7th WSEAS International Conference on MANAGEMENT, MARKETING & FINANCES (MMF '13)**, Cambridge, MA, USA, January 30-February 1, 2013  
<http://www.wseas.org/wseas/cms.action?id=2112>
- **Member** in Scientific Committee of **1st International Conference on MANAGEMENT, MARKETING, TOURISM, RETAIL, FINANCE and COMPUTER APPLICATIONS (MATREFC '13)**, Dubrovnik, Croatia, June 25-27, 2013  
<http://naun.org/wseas/cms.action?id=5300>
- **Member** in Scientific Committee of **4th International Conference on BUSINESS ADMINISTRATION (ICBA '13)**, Chania, Crete Island, Greece, August 27-29, 2013  
<http://naun.org/wseas/cms.action?id=4882>
- **Member** in Scientific Committee of **1st WSEAS International Conference on CONTEMPORARY MARKETING (CMAR '13)**, Chania, Crete Island, Greece, August 27-29, 2013  
<http://wseas.org/wseas/cms.action?id=4660>

- **Member** in Scientific Committee of **14th WSEAS International Conference on MATHEMATICS and COMPUTERS in BUSINESS and ECONOMICS (MCBE '13)**, Baltimore, MD, USA, September 17-19, 2013

<http://www.wseas.org/wseas/cms.action?id=5231>

- Founding member of the Scientific Society of Management in Romania (SSMAR);
- Secretary of the Board of the Association of Faculties of Economics of Romania (AFER) between 2005 – 2008;
- **Trainer Certification**, COR codes 241205, Professional INDECON SRL – Bucharest
- **Project Manager Certification**, Kaizen Training Consulting, Ministry of Labour, Family and Social Protection and Ministry of Education, Research and Innovation;
- 23.03.1995: certificate; Specialisation *Economics*

Mother tongue(s)

**Romanian**

Other language(s)

Self-assessment

European level (\*)

**English**

**French**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Writing	
C1	Proficient user	B1	Proficient user	B2	Independent user	B2	Independent user	B2	Independent user
B2	Independent user	B2	Independent user	A1	Basic user	A1	Basic user	A1	Basic user

Social skills and competences

- Team spirit, experience in team working as a result of participating in several research projects I am lecturer in a Project co-financed by the European Social Fund through the Operational Programme Human Resources Development, DMI 3.1. *Be manager for your business*, holder of the course “Personal Management”, and of the course “Human Resources Management”.

I am WSEAS reviewer for papers from my Competence areas: project management, human resources management, comparative management, management of transport, company management, environmental management.

- Adaptability and effective communication, reliability, sociable and dynamic spirit gained during professional activity.
- Relationships with students derived from the coordination activities diploma and dissertation work

Competence area:

- Project management, human resources management, comparative management, management of transport, company management, environmental management.

- Continuous training and career management, human resources management in public sector, Strategies and personnel policies, Freight logistics

- Personal management

- Environmental management.

Computer skills and competences

Windows XP Operation System, MS Office (Word, Excel, Publisher, Power Point), editor and user in *Blackboard Academic Suite* eLearning Platform for assessment and education.

- I gained competencies in organizing and coordinating due to active implication in organizing of international symposiums as **member in International Program Committee** for: *3<sup>rd</sup> International Conference on Further Challenges for a Competitive Management*, Session: *Economics*, 2009; *4<sup>th</sup> International Conference on The World's Economy in the Times of Global Crisis*, 2010; and *5<sup>th</sup> International Conference on „New Tendencies in Knowledge Based Society”*.

- As Member in **Faculty Council**, with other members, we organized, coordinated, directed and controlled educational activities and scientific research conducted at the faculty, we also ensure efficient use of financial and material resources of the faculty,

- I coordinated the preparation of accreditation dossier for specialization at bachelor: Accounting and Management Information Systems, IFR form, the accreditation specialization was Reliability assessed.

- I coordinated the preparation of accreditation dossier for specialization at bachelor: Finance - Banks, IFR form, the accreditation specialization was Reliability assessed.

- As Department Director, I developed and coordinated the department policies, I assure management of the department in collaboration with the Department Council, I am responsible for the curriculum, I assure specialists which cover all positions. Also, as Department Director I am responsible for research management, quality and financial management, reflecting the budget set at the faculty.

Organisational skills and competences

Other skills and competences	<ul style="list-style-type: none"> <li>■ Double peer-reviewing referee of scientific journals and International Conferences</li> <li>■ <b>Organizer</b> of International Conferences and International Workshops</li> </ul>
Driving licence	B Category,
<b>Additional information</b>	References at request: Prof. dr. <b>Constantin ROȘCA</b> , Executive Director, Association of Faculties of Economics of Romania, President of the Scientific Society of Management in Romania; Phone: 0766 482554
<b>Anexe</b>	

# Annexes

## The list of scientific articles

Ph.D. Associate Professor **Mihail Cristian Negulescu**

### The PhD thesis

**Mihail Cristian Negulescu:** *The Quality of Human Resources and Professional Performance*

The thesis was published under the following title: **Mihail Cristian Negulescu.** 2002. *Human Resources and Professional Performance*. Scrisul Românesc Press, Craiova, 346 pg., ISBN 973-38-0325-1

#### ***1. Books published in CNCSIS recognized publishing house***

- 1. Mihail Cristian Negulescu,** Mario Marinescu. 2010. *The Project Management* (in Romanian: *Managementul proiectelor*). Sitech Press, Craiova, 228 pg., ISBN 978-606-530-965-4.
- 2. Mihail Cristian Negulescu.** 2008. *The Human Resources Management. General and particular* (in Romanian: *Managementul resurselor umane. General si particular*). Universitaria Press, Craiova, 346 pg., ISBN 978-606-510-242-2
- 3. Tudor Hobeau,** **Mihail Cristian Negulescu,** Loredana Hobeau. 2008. *Comparative Management* (in Romanian: *Management Comparat*). Sitech Press, Craiova, 305 pg. ISBN 973-657-724-4
- 4. Mihail Cristian Negulescu.** 2007. Board role in promoting corporate social responsibility, Chapter 8. (in Romanian: *Rolul consiliului de administrație în promovarea responsabilității sociale a întreprinderilor*). In *Adriana Schiopoiu Burlea*. (coordonator): *Corporate social responsibility* (in Romanian: *Responsabilitatea socială a întreprinderii*). Universitaria Press. 244 pg, ISBN 978-973-742-935-3, pp 153-181.
- 5. Constantin Roșca,** Doina Roșca, **Mihail Cristian Negulescu,** Mioara Neamțu. 2005. *The Human Resources. Continuous training and career management* (in Romanian: *Resurse umane. Pregătirea continuă și gestiunea carierei*). Universitaria Press, Craiova, 278 pg. ISBN 973-742-172-8
- 6. Mihail Cristian Negulescu.** 2005. *Management of transport activities* (in Romanian: *Managementul activităților de transport*). Universitaria Press, Craiova, 116 pg. ISBN 973-742-205-8
- 7. Tudor Hobeau**(coordonator), **Mihail Cristian Negulescu.** 2007. *Reports of tests to check for the license exam in specialization: Company Management* (in Romanian: *Culegere de teste de verificare pentru examenul de licență la specializarea Managementul firmei*). Sitech Press, Craiova, ISBN 978-973-746-538-2

8. Constantin Roșca (coordonatori), **Mihail Cristian Negulescu**. 2005. *Reports of tests to check for the license exam in specialization: Company Management* (în Romanian: *Culegere de teste de verificare pentru examenul de licență la specializarea Managementul firmei*). Pitesti University Press, Craiova, ISBN 973-690-409-1
9. **Mihail Negulescu**, Cristina Barbu. 2012. *Economic, social and cultural rights in international law* (în Romanian: *Drepturile economice, sociale și culturale în legislația internațională*). In George Velicu (coordonator): National and international provisions regarding human rights (în Romanian: *Prevederi legislative interne și internaționale privind drepturile omului*). Sitech Press. ISBN 978- 606 – 11 – 2863 – 1, pp. 46 – 60.

## **II. Articles/studies published in: CNCSIS journals accredited, B and BDI classified**

1. Ionuț Pandelică, Amalia Pandelică, **Mihail Cristian Negulescu**, Rodica Niculescu. 2007. *Particularities of Human Resources management in Romanian Automotive Industry*, Scientific Bulletin, Automotive series, year XIII, no.17, Pitești, 2007, ISSN 1453 – 1100, pp. 172 – 176, [http://www.automotive.upit.ro/2007\\_20.pdf](http://www.automotive.upit.ro/2007_20.pdf)
2. Amalia Pandelică, Ionuț Pandelică, **Mihail Cristian Negulescu**. 2008. *Market orientation: an interdisciplinary and complex concept*, Oradea University Annals, Economic Series, 2008, B+, BDI RePEc, DOAJ, EBSCO, ISSN 1582 – 5450, pp. 1055 – 1059, <http://steconomice.uoradea.ro/anale/volume/2008/v4-management-marketing/193.pdf>
3. Ionuț Pandelică, Amalia Pandelică, **Mihail Cristian Negulescu**. *The performance of human resources department – the premise of organization's success*. Oradea University Annals, Economic Series, B+, BDI RePEc, DOAJ, EBSCO, ISSN 1582 – 545, pp. 464 – 468, <http://steconomice.uoradea.ro/anale/volume/2008/v4-management-marketing/082.pdf>
4. **Mihail Cristian Negulescu**, Ionuț Pandelică, Amalia Pandelică. 2008. *Human resources - organizational crisis potential factor* (în Romanian: *Resursa umană - potențial factor de criză organizațională*), Eftimie Murgu University from Resita Annals, Engineering fascicle no. 2, anul XV, nr. 1/2008, ISSN 1453 – 7394, pp.317 – 324
5. Doina Roșca, Mirela Sîrbu, Constantin Roșca, **Mihail Cristian Negulescu**. 2008. *Model Draft Regarding the Definition of the Domains of Professional Competition*. University of Craiova Annals, Economic Sciences Series, Anul XXXVII, nr. 36S / Vol 7/2008, ISSN 1223-365X, pp. 3211 – 3215  
<http://connection.ebscohost.com/c/articles/79565675/model-draft-regarding-definition-domains-professional-competition>
6. Amalia Pandelică, Ionuț Pandelică, **Mihail Cristian Negulescu**, Olimpia Oancea. 2008. *Multinational companies impact on tobacco cultivation in Romania*. Agricultural Management, seria I, vol X (2), Timisoara, 2008, ISSN 1453-1410, pp. 389 – 395
7. Amalia Pandelică, Ionuț Pandelică, **Mihail Cristian Negulescu**. 2008. *The rol and importance of human resources management in the agriculture*. Agricultural Management, I series, vol X (2), Timisoara, 2008, ISSN 1453-1410, pp. 397 – 404
8. Adriana Schiopoiu Burlea, Anca Madalina Bogdan, **Mihail Cristian Negulescu**. 2008. *Une approche constructive de la réussite d'une équipe de projet*, [http://www.uqtr.ca/revue\\_travail/index2.shtml](http://www.uqtr.ca/revue_travail/index2.shtml). Revue internationale sur le travail et la société – , Canada, Vol. 6, no.1/ 2008, ISSN 1705 – 6616, pp. 59-69



9. **Mihail Cristian Negulescu**, Doina Roșca, Ionuț Pandelică. 2008. *The impact of Education on the information Process of Performing Work Resources*, University of Craiova Annals, Economic Sciences Series, Anul XXXVII, nr. 36S / Vol 6/2008, ISSN 1223-365X, pp. 2830 – 2834, [http://feaa.ucv.ro/annals/v6\\_2008/0036v6-017.pdf](http://feaa.ucv.ro/annals/v6_2008/0036v6-017.pdf)
10. **Mihail Cristian Negulescu**, Ionuț Pandelică. 2008. *Relationship between creativity and human factor performance* (in Romanian: *Relația dintre creativitate și performanța factorului uman*), CALITATEA acces la succes nr. 5/2008, ISSN 1582 – 2559, p.34 – 37, [http://calitatea.srac.ro/arhiva/2008/05\\_2008.pdf](http://calitatea.srac.ro/arhiva/2008/05_2008.pdf)
11. Dragoș Ilie, **Mihail Cristian Negulescu**. 2010. *Quality and competence in credit risk analyzing* (in Romanian: *Calitate și competență în analiza riscului de credit*), CALITATEA acces la succes, nr. 11/2010; B+, SCOPUS, EBSCO Publishing, Inc. Databases, ISSN 1582 – 2559, pp.4 – 6, [http://calitatea.srac.ro/arhiva/2010/2010\\_11\\_rezumat\\_ro.pdf](http://calitatea.srac.ro/arhiva/2010/2010_11_rezumat_ro.pdf)
12. Dragoș Ilie, **Mihail Cristian Negulescu**. 2010. *Indicators for assessing the quality of the relationship between bank risk management and marketing bank* (in Romanian: *Indicatori de apreciere a calității în relația dintre managementul riscului și marketingul bancar*), CALITATEA acces la succes nr. 9/2010; categoria B+, SCOPUS, EBSCO Publishing, Inc., ISSN 1582 – 2559, pp.7 – 10, [http://www.euroqual.pub.ro/cas\\_2010.htm](http://www.euroqual.pub.ro/cas_2010.htm)
13. Dragoș Ilie, **Mihail Cristian Negulescu**. 2010. *Increasing of quality guarantee and security measures commercial transactions* (in Romanian: *Creșterea calității în acțiunile de garantare și securizare a tranzacțiilor comerciale*), CALITATEA acces la succes 7-8/2010; categoria B+, SCOPUS, EBSCO Publishing, Inc. Databases, ISSN 1582 – 2559, pp.18 – 22  
[http://calitatea.srac.ro/arhiva/2010/07\\_2010\\_rezumat.pdf](http://calitatea.srac.ro/arhiva/2010/07_2010_rezumat.pdf)
14. Dragoș Ilie, **Mihail Cristian Negulescu**. 2010. *Sustainable Lending - term quality in the financing of the economy* (in Romanian: *Creditarea durabilă-expresia calității în procesul finanțării economiei*), CALITATEA acces la succes 4/2010; categoria B+, SCOPUS, EBSCO Publishing, Inc. databases ISSN 1582 – 2559, pp.14 – 18  
[http://calitatea.srac.ro/arhiva/2010/04\\_2010.pdf](http://calitatea.srac.ro/arhiva/2010/04_2010.pdf)
15. Cristina Barbu, **Mihail Negulescu**. *Does the economic crisis affect Oltenia's environment (II)?* Journal of Applied Economic Sciences, Vol VI issue 3(17), pp. 205-210, Fall 2011. [http://cesmaa.uv.ro/journals/jaes/files/JAES\\_Fall\\_2011.pdf](http://cesmaa.uv.ro/journals/jaes/files/JAES_Fall_2011.pdf)

### **III. Studies published in: Volumes of some scientific international manifestations recognized in the field**

1. Adriana Șchiopoiu Burlea, **Mihail Cristian Negulescu**. 2006. *Les particularités de la diversité des engagements dans les entreprises roumaines*, Université de Corse, Deuxièmes Rencontres Internationales de la Diversité, «Richesse de la diversité», 5-7 octobre 2006, France.
2. Adriana Șchiopoiu Burlea, Alexandra Sandu, **Mihail Cristian Negulescu**. 2007. *La mise en œuvre du management de la diversité des connaissances par l'utilisation d'un système d'information*, Université de Corse, Les troisièmes rencontres internationales de la diversité - Réussir la diversité, 4-6 octobre 2007, France.

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5. **Mihail Negulescu**, Cristina Barbu, Mirela Ghita, Stefania Costea. 2011. *Implementation of environmental management system and its effects. Case study at Vie Vinju Mare Company*, International U.A.B. – B.EN.A. Conference „Environmental engineering and sustainable development”, Alba Iulia, Romania, May 26-27th, 2011.
6. Barbu Cristina, **Mihail Negulescu**. 2010. *Does the economic crisis affect Oltenia's environment (II)?*, The 4th International Conference on „The World's Economy in the Times of Global Crisis”, 5 - 6 November 2010, Craiova, Romania, 5-6 November, 2010.
7. Barbu Cristina, **Mihail Negulescu**. 2011. *Comparison between the two environmental management systems: EMAS and ISO 14000*, The 5<sup>th</sup> International Conference on “New Tendencies in Knowledge Based Society”, Craiova, ROMANIA 25 November 2011.
8. **Mihail Negulescu**. 2011. Influence of Transition and financial crisis on victimization and delinquency (in Romanian: *Influența Tranziției și a crizei economico-financiare asupra victimizării și delincvenței*), Proceedings of the Scientific Conference held by Organization for Human Rights in partnership with Faculty of Law and Administration, *Spiru Haret University*, Craiova.
9. **Mihail Negulescu**, Cristina Barbu. 2012. *Economic, social and cultural rights in international law* (in Romanian: *Drepturile economice, sociale și culturale în legislația internațională*). Proceedings of the Scientific Conference on National and international provisions regarding human rights (in Romanian: *Prevederi legislative interne și internaționale privind drepturile omului*) held by Organization for Human Rights in partnership with Faculty of Law and Administration, *Spiru Haret University*, Craiova. May, 17th, 2012.

#### **IV. The research projects and the CNCSIS Grants**

1. *Study on increasing the competitiveness of Romanian companies in the context of the knowledge society by promoting social responsibility*, 2007, **Grant Romanian Academy**, contract no. GAR 203/2007, University of Craiova, which values 2500 lei. Member in research group.
2. *Study on increasing the competitiveness of Romanian companies in the context of the knowledge society by promoting social responsibility*, 2008, **Grant Romanian Academy**, contract no. GAR 198 dated 17.04.2008, University of Craiova, which values 2500 lei. Member in research group.
3. *Study on the impact of social responsibility on Romanian business enterprises*, 2008, **Grant A - CNCSIS – 601**, contract No. 27 GR / 11.05.2007, University of Craiova, which values 52980 lei. Member in research team.

4. *Study on the impact of social responsibility on Romanian business enterprises*, 2008, **Grant A - CNCSIS** – 601, contract No. 65 GR / 11.06.2008, University of Craiova, which values 52980 lei. Member in research group.
5. *The diagnosis of dominant values of the organizational culture for fifteen companies in Pitesti*, 2008 -2009, research contract, national competition no. 14977 dated 15.12.2008 / Pitești University; Nr. 1044 dated 15.12.2008 A.O.A. Pitești, which values 10,000 Euro. Member in research group.
6. *Be manager for your business*, Project co-financed by the European Social Fund through the Operational Programme Human Resources Development, DMI 3.1., Contract no. POSDRU/92/3.1./S/ 49297, lecturer, holder of the course “Human Resources Management”.
7. *Be manager for your business*, Project co-financed by the European Social Fund through the Operational Programme Human Resources Development, DMI 3.1., Contract no. POSDRU/92/3.1./S/ 49297, lecturer, holder of the course “Personal Management”.

#### **V. Citations on the following articles (from Web of Science)**

1. Amalia Pandelică, Ionuț Pandelică, **Mihail Cristian Negulescu**. 2008. *Market orientation: an interdisciplinary and complex concept*, Oradea University Annals, Economic Series, 2008, B+, BDI RePEc, DOAJ, EBSCO, ISSN 1582 – 5450, pp. 1055 – 1059,

Author(s): Baharun, Rohaizat and Alhakimi, Wail. *Marketing concept adoption and implementation in least developed countries: An Asian perspective*

**Source:** Euro Asia Journal of Management, 19 (1). pp. 47-69. ISSN 0872-8496, 2009.