



**Curriculum vitae  
Europass**



**Personal information**

Family name / First name

**COCOȘILĂ , Gabriela Mihaela**

Address(es)

Craiova 200690, Brazda lui Novac street 4, Romania

Phone(s)

Mobile: +40 728 097 676

Fax(es)

+40 251 598 265

E-mail(s)

cocosila\_mihaela@yahoo.com

Nationality(es)

Romanian

Date of birth

June 7<sup>th</sup> 1971

**Job position / occupation**

**University lecturer, PhD**

**Professional experience**

**Period**

**2009 - present**

Function or position

University lecturer, PhD

Activities and main responsibilities

- Member of Internal Audit Commission of the Craiova Financial Accounting Management Faculty
- Member of the European Center for Management Studies and Business Administration
- Didactical and research activities, as follows:
  - Teaching courses and seminars on following topics: Business Finances, Financial-economics Analysis, Public Finances, Business Management;
  - Publishing as author and co-author of specialized literature, university courses and guidelines for practical work;
  - Publishing articles in specialized magazines;
  - Organizing and participation in international conferences;
  - Realization of grants and research contracts.
- Member of the European Center for Management Studies and Business Administration
- Member of Internal Audit Commission of the Craiova Financial Accounting Management Faculty
- Member of "Spiru Haret" National Society for Education, Science and Culture;
- Member of General Association of Economists in Romania;

Name and address of the employer	"Spiru Haret" University Bucharest, Craiova Financial Accountancy Management Faculty (Craiova 2006909, Brazda lui Novac 4)
Types of business or sector	Didactical and research activities University research and education
<b>Period</b>	<b>2007 - 2009</b>
Function or position	University lecturer, PhD Member of the European Center for Management Studies and Business Administration
Activities and main responsibilities	<ul style="list-style-type: none"> <li>• Didactical and research activities, as follows: <ul style="list-style-type: none"> <li>- Teaching courses and seminars on following topics: Business Finances, Financial-economics Analysis, Audit and Control;</li> <li>- Publishing as author and co-author of specialized literature, university courses and guidelines for practical work;</li> <li>- Publishing articles in specialized magazines;</li> <li>- Organizing and participation in international conferences;</li> <li>- Realization of grants and research contracts.</li> </ul> </li> <li>• Member of the European Center for Management Studies and Business Administration</li> <li>• Member of Internal Audit Commission of the Craiova Financial Accounting Management Faculty</li> <li>• Member of "Spiru Haret" National Society for Education, Science and Culture;</li> <li>• Member of General Association of Economists in Romania;</li> </ul>
Name and address of the employer	"Spiru Haret" University Bucharest, Craiova Financial Accountancy Management Faculty (Craiova 2006909, Brazda lui Novac 4)
Types of business or sector	Didactical and research activities University research and education
<b>Period</b>	<b>2000 - 2007</b>
Function or position	University assistant, PhD
Activities and main responsibilities	<ul style="list-style-type: none"> <li>• Didactical and research activities, as follows: <ul style="list-style-type: none"> <li>- Teaching courses on following topics: Financial Management of Business;</li> <li>- Teaching seminars on following topics: Business Finances, Financial Management of Business, Financial-economics Analysis, Economic Efficiency, Economic Forecasting, General Management;</li> <li>- Publishing as author and co-author of specialized literature, university courses and guidelines for practical work;</li> <li>- Publishing articles in specialized magazines;</li> <li>- Participation in international conferences;</li> <li>- Realization of grants and research contracts.</li> </ul> </li> </ul>
Name and address of the employer	"Spiru Haret" University Bucharest, Craiova Financial Accountancy Management Faculty (Craiova 2006909, Brazda lui Novac 4)
Types of business or sector	Didactical and research activities University research and education
<b>Period</b>	<b>1999 - 2000</b>
Function or position	University preparator

Activities and main responsibilities	<ul style="list-style-type: none"> <li>• Didactical and research activities, as follows: <ul style="list-style-type: none"> <li>- Teaching seminars on following topics: Financial-economics Analysis, Economic Efficiency, Economic Forecasting, General Management;</li> <li>- Publishing as author and co-author of specialized literature, university courses and guidelines for practical work;</li> <li>- Publishing articles in specialized magazines;</li> <li>- Participation in international conferences;</li> <li>- Realization of grants and research contracts.</li> </ul> </li> </ul>
Name and address of the employer	“Spiru Haret” University Bucharest, Craiova Financial Accountancy Management Faculty (Craiova 2006909, Brazda lui Novac 4)
Types of business or sector	Didactical and research activities University research and education
<b>Period</b>	<b>1998 - 2000</b>
Function or position	Acting (locum tenens) professor
Activities and main responsibilities	<ul style="list-style-type: none"> <li>• Didactical and research activities, as follows: <ul style="list-style-type: none"> <li>- Teaching Economy.</li> </ul> </li> </ul>
Name and address of the employer	Bechet Theoretical High school
Types of business or sector	Didactical and research activities College research and education
<b>Education and training</b>	
Dates	<b>2003 - 2009</b>
Title of qualification awarded	Ph.D. in Economics (diploma issued on 27.03.2008, serial F No. 0002651)
Principal subjects/occupational skills covered	Domain: Accountancy Theme: <i>Modern methods and techniques of financial analysis and forecasting</i>
Name and type of organization providing education and training	University of Craiova Faculty of Economics and Business Administration
International classification level	ISCED 8
Dates	<b>2002 - 2004</b>
Title of qualification awarded	Master in Economics (diploma issued on 16.09.2004, serial G No. 0000916)
Principal subjects/occupational skills covered	Specialization: Business Administration
Name and type of organization providing education and training	University of Craiova Faculty of Economics
International classification level	ISCED 7
Dates	<b>1993 - 1997</b>
Title of qualification awarded	Licensed in Economics (diploma issued on 02.09.1998, serial P No. 0091302)
Principal subjects/occupational skills covered	Economics, Specialization: Business Administration
Name and type of organization providing education and training	University of Craiova Faculty of Economics
International classification level	ISCED 6

**Personal skills and competences**

**Scientific research activity (last 5 years):**

- 6 specialty papers, of which 4 academic books published by Romanian CNCSIS recognized publishers as author / co-author in the field of economy;
- 1 papers published by an ISI magazine;
- 9 papers published by internationally and nationally recognized journals (B classification);
- 7 papers published by Romanian CNCSIS recognized publishers;
- 18papers published in volumes of scientific exhibitions with national and international participation;
- 2 CNCSIS grants, as a member of the research team;
- 5 business contracts, of which 1 as director and 4 as a member of the research team;

**Professional and academic duties:**

- Member of Editorial Board of “Spiru Haret” University Annals, Economics Series, Craiova Financial Accounting Management Faculty (2003);
- Member of Internal Audit Commission of the Craiova Financial Accounting Management Faculty (2010)  
<http://www.spiruharet.ro/facultati/management-craiova/zone/14eec483f3c30cdffb3ab082331a3fb3>;
- Member of the Bureau of the Department of Economics, “Spiru Haret” University, Craiova Financial Accounting Management Faculty;  
<http://www.spiruharet.ro/facultati/management-craiova/zone/d7ec9d81bd244b6ce9af1addee4ae8ca>;
- Member of steering committee for Research Sessions, the IX<sup>th</sup> - XIII<sup>th</sup> editions;
- Certificate of participation in technology training program IFR-ID, Bucharest, no. 367;
- Certificate of participation in training programs in e-Learning technologies, Bucharest;
- Certificate of French language skills, issued by Timișoara West University, Faculty of Letters;
- Certificate for graduation of Pedagogical module, issued by University of Craiova, Faculty of Science;
- Certificate for graduation of PC operation module, issued by Territorial Center for Training and Development in Informatics and Management, S.I.C.O. S.A., Craiova.

Mother tongue(s)  
Other language(s)  
Self-assessment  
European level (\*)

**Romanian**

**English**

**French**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
A1	Elementary user	A1	Elementary user	A1	Elementary user	A1	Elementary user	A1	Elementary user
C1	Experienced user	C1	Experienced user	B2	Independent user	B2	Independent user	B2	Independent user

(\*) Common European Framework of Reference for Languages

Social skills and competences	<p>Team spirit: working in multicultural environment; having experience of teamwork due to coordination of a research contract in business; I got involved in scientific research, in 2 CNCSIS grants awarded in 2008 and 4 contracts with the business in economics; I responsibly and successfully coordinated management activities and research projects in which I was involved; I continue to enhance this experience as a participant in organizing various activities at faculty; Staff communication skills inside the staff of the Faculty of Financial Accounting Management, to maintain trust and collegiality; experience in communicating with students.</p>
Competence	<p>Accounting, Finance, Financial management, Economic and financial analysis, Management, Financial forecasting</p>
Organizational skills and competences	<p>Member of the organizing and scientific committees of conferences:</p> <ul style="list-style-type: none"> <li>- I've gained organizational and coordination competences through active involvement in the organization of national and international symposiums;</li> <li>- As member of the Department of Economics, together with other colleagues, I organized, coordinated, guided and controlled the education and research activities in the faculty;</li> <li>- As member of Faculty Internal Audit Commission, I participated to the process of fulfillment of duties and methodologies accordingly established;</li> <li>- Organization of students' circles.</li> </ul>
Technical skills and competences	-
Computer skills and competences	<p>Windows XP Operating system, Application package MS Office (Word, Excel, Publisher, Power Point), development and using of eLearning Blackboard Academic Suite platform for evaluation and training</p>
Other skills and competences	-
Driver license(s)	-
<b>Additional info</b>	-
<b>Annexes</b>	List of publications

## SCIENTIFIC WORKS LIST

structured in relation to the preliminary requirements and assessment criteria

Lecturer PhD **COCOȘILĂ Gabriela Mihaela**

### a) Doctoral thesis

Nr. crt.	Title	Publisher	Year	City	Authors	ISBN	Nr pag.
1.	<b>METODE ȘI TEHNICI MODERNE DE ANALIZĂ ȘI PREVIZIUNE FINANCIARĂ</b>	Universitaria	2010	Craiova	<b>COCOȘILĂ Gabriela Mihaela</b>	ISBN 978-606-510-918-6	317

### b) Books published by publishing-houses recognized by CNCSIS

Nr. crt.	Title	Publisher	Year	City	Authors	ISBN	Nr. pag.
1.	<b>Analiză economico-financiară(1)</b>	Fundației România de Mâine	2012	București	Bardaș P., <b>Cocoșilă Gabriela Mihaela</b>	978-973-163-821-8	124
2.	<b>Analiză economico-financiară(2)</b>	Fundației România de Mâine	2012	București	Bardaș P., <b>Cocoșilă Gabriela Mihaela</b>	978-973-163-822-5	120
3.	<b>Ghid Practic. Misiune de audit intern privind managementul resurselor umane</b>	Sitech	2010	Craiova	Ghiță E, <b>Cocoșilă Gabriela Mihaela</b> și colaboratorii	978-606-11-0550-2	
4.	<b>Finanțele întreprinderii</b>	Aius Printed	2007	Craiova	<b>Cocoșilă Gabriela Mihaela</b>	978-973-1780-38-2	193
5.	<b>Eficiența investițiilor</b>	Sitech	2005	Craiova	Popa A., Bardaș P., <b>Cocoșilă Gabriela Mihaela</b>	973-746-059-6	250
6.	<b>Știința conducerii – valori , tendințe,</b>	Universității Lucian	2004	Sibiu	Popescu I., Ungureanu L.,	973-651-792-6	192

perspective. Vol.II	Blaga			Muscalu E., <b>Cocoșilă Gabriela Mihaela</b>	
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**c)Articles/studies published in:**

<i>Journals indexed in international databases</i>					
Nr crt	Title	Published in	Authors	ISSN	Baza de date în care este indexată revista
1.	<b>Socio-economic theory based study of business organizations dysfunctional</b> International Journal of Management & Technology (IJMT)	International Journal of Management & Technology (IJMT) Vol. 1, nr.1, pg.182, poziția 27, January, 2011	Iacob C., <b>COCOȘILĂ Mihaela</b>	0976-0924	Ebsco database and ISI.
2.	<i>Bank guarantees in the development of commercial relationship between Romania and European union</i> <a href="http://ideas.repec.org/a/ora/journal/v4y2009i1p1039-1043.html">http://ideas.repec.org/a/ora/journal/v4y2009i1p1039-1043.html</a>	The Annals of the University of Oradea", Section Economic Sciences- Tom XVII, pag. 823, poziția 665, 2008	Dragoș I., M.ilitaru P., <b>COCOȘILĂ Mihaela</b>	1582-5450	RePec, Doaj Ebsco
3.	<b>The continue developement of internal audit</b>	Sunny Beach resort organized by Bulgarian Academy of Science Union of Scientists in Bulgaria - Bourgas. Journals International Scientific Publications Economy&Business, 2008	Ghiță E., <b>COCOȘILĂ Mihaela</b>	1313-2555	
4.	<b>Computer Methods for analysis and optimization of energy consumptions</b> <a href="http://ideas.repec.org/a/ora/journal/v4y2009i1p1039-1043.html">http://ideas.repec.org/a/ora/journal/v4y2009i1p1039-1043.html</a>	The Annals of the University of Oradea- Economic Science Journal, Vol.4, 2008, pg.1039-1043	Rotaru Simona Bardaș Petru, Ghiță Mirela, <b>COCOȘILĂ Mihaela</b>	1582-5450	RePec, Doaj Ebsco

5.	<i>The informational technology and management of conflict a new challenge the condition of the economic.</i>	The Annals of the University of Oradea-Economic Science Journal, 2009, pg 187	Bardaş P., Rotaru S., <b>Cocoşilă Mihaela,</b> Ghiță M.	1582-5450	RePec, Doaj Ebsco
6.	<b>The Involvement of Information Technology in the Optimal Functioning of Electric Drive Systems</b> <a href="http://www.jaes.reprograph.ro/articles/winter2009/RotaruS_BardasP_GhitaM_CocosilaM.pdf">http://www.jaes.reprograph.ro/articles/winter2009/RotaruS_BardasP_GhitaM_CocosilaM.pdf</a>	Journal of Applied Economic Sciences, Vol.IV, Issue4(10) 2009, pg. 549-557	Rotaru Simona Bardas Petru Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1843-6110	RePEc CEEOL EBSCO
7.	The estimation of financial solvency under uncertain condition, using fuzzy multitude theorie <a href="http://www.jaes.reprograph.ro/articles/special_issue_2010/JAES_Special_Issue.pdf">http://www.jaes.reprograph.ro/articles/special_issue_2010/JAES_Special_Issue.pdf</a>	Journal of Applied Economic Sciences, Vol.IV, 2010, 583-589	Bardas Petru, Galiceanu Mihaela, Rotaru Simona Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1843-6110	RePEc CEEOL EBSCO
8.	<b>The Change Management in Economical Crisis</b> <a href="http://econpapers.repec.org/paper/rissphedp/2009_5f113.htm">http://econpapers.repec.org/paper/rissphedp/2009_5f113.htm</a>	Working Papers from Universitatea Spiru Haret, Facultatea de Finante si Banci, Centrul de Cercetari Economico-Financiare Avansate Proceedings of The First International safety Trening and E-Learning Symposium ISTEELS 2009, pg. 136-145	Bardaş Petru, Rotaru Simona Ghiță Mirela <b>COCOȘILĂ Mihaela</b>	. No 2009/113, ISBN 978- 606-92116-1-8	RePEc,
9.	<b>The implemention system teleinventory electric power foran eligible customer</b> <a href="http://ccefa.spiruharet.ro/materiale/dder.pdf">http://ccefa.spiruharet.ro/materiale/dder.pdf</a>	Working Papers from Universitatea Spiru Haret, Facultatea de Finante si Banci, Centrul de Cercetari Economico-Financiare Avansate , Vol. Dezvoltarea durabilă și energii regenerabile,Ed. Fundației România de Măine, 2009, pg. 353-358	Rotaru Simona, Bardaş Petru, Ghiță Mirela <b>COCOȘILĂ Mihaela</b>	No 2009/153, ISBN 978- 973-163-510-1	RePEc



10	<b>The management approach in economic crisis</b>	Journal of Applied Economic Sciences, JAES, special Issue on „Further Challenges on Competitive Management ,2011	Bardaș Petru, Rotaru Simona Ghiță Mirela <b>COCOȘILĂ Mihaela</b>		RePEc CEEOL EBSCO
<b>Accredited journals CNCSIS</b>					
Nr crt	Title	Published in	Authors	ISSN	Categorie
11.	<b>The using tabular calculations programs for the control of companies administration through the result accounting method</b>	Business Excellence, special Issue of Review of Management and Economical Engineering, Universitatea Transilvania Brașov, , pg.51, 2008	Bardaș P., Rotaru S., <b>Cocoșilă Mihaela,</b> Ghiță M.,	583-624- X	B+
12.	<b>Informația și instrumentele specifice managementului financiar- contabil</b>	The 1 – International Conference on “Innovation and Growth of the Economic Competitiveness”, Universitatea Spiru Haret, Craiova, Analele Universității Spiru Haret București, seria economie, Anul 8, nr. 8, vol. I, pg.75 2008	<b>COCOȘILĂ Mihaela</b>	1582-8336	B+
13.	<b>New tendencies of approach and performance of the managerial information system an organization in economic crisis organization in economic crisis,</b>	Analele Universității Eftimie Murgu-Reșița, Studii economice, 2009, pg. pg. 53	Bardas Petru, Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1584 - 0972	B
14.	<b>Informative tehnologie,growth vectors of economic performances at SCALTUR SA SLATINA</b>	Analele Universității Eftimie Murgu, Studii economice, 2009, pg. 284-290	Rotaru Simona, Bardaș Petru, Ghiță Mirela, <b>COCOȘILĂ Mihaela</b>	1584 - 0972	B
15.	<b>La culture organizationelle et l’efficence d’une firme dans les conditions de crise economique the cultural, philosophical and religious levels</b>	Les Anales de L’Université Valahia de Targoviște, pg. 59, 2009	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1453-8202	B+

16.	<b>The informational technology and management of conflict a new challenge the conditionof the economic crisis</b>	Annals of the University of Oradea- Economic Science Journal	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1582-5450	B+
<b>Magazines of national and international recognized CNCSIS</b>					
<b>Nr crt</b>	<b>Title</b>	<b>Published in</b>	<b>Authors</b>	<b>ISSN</b>	
17.	<i>The informational tehnology and management of conflict in an organization,</i>	Journals International Scientific Publications ECONOMI&BUSINESS	Bardas Petru , Rotaru Simona Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	1313-2555	

**a) Studies published in:**

<b>Nr. crt.</b>	<b>Title</b>	<b>Published in</b>	<b>Organizer</b>	<b>Authors</b>	<b>Editura/ISBN sau ISSN</b>
<b>Volumes of some national scientific manifestations with international participation</b>					
1.	<b>The Bookkeeping of Results and of Global Productivity for the Administration of Companies using Informatic Program</b>	Proceeding of the Bussiness and Information Technologies. New Approaches, The 2nd International Conference	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, octombrie 2008	Bardas Petru , Rotaru Simona Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Reprograph 978-973-671-6
2.	<b>The social and economical efficiency of the international transfer of technology”</b>	Proceeding of the Bussiness and Information Technologies. New Approaches, The 2nd International Conference	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, octombrie 2008	Hobeanu L., <b>Cocoșilă Mihaela</b>	Reprograph Publishing House 978-973-671-162-6
3.	<b>The performance management – the component of the strategical management of the human resources</b>	The 3 <sup>nd</sup> -International Conference on Further Challenges for a Competitive Management, pg. 215	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, octombrie 2009	Hobeanu L., <b>Cocoșilă Mihaela</b>	Editura Reprograph 978-973-671-242-5

Nr. crt.	Title	Published in	Organizer	Authors	Editura/ISBN sau ISSN
4.	<b>The Remodelling Business Process Essential Requirement for Implementing an ERP System</b>	Proceeding of the Bussiness and Information Technologies. New Approaches, The 2nd International Conference	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, octombrie 2008	Rotaru Simona, Bardas Petru , Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Reprograph 978-973-671-6
5.	<b>Organizational culture and the security of the workplace in the managerial information system of an organization in economic crisis management of change</b>	Proceedings of the first international Safety training and e-learning symposium ISTEELS, Editura Oedi-Incdpm, pg 136;	International Safety Training and E-learning Symposium – organizat de Romanian Technological Platform on industrial Safety, Ministerul Muncii si Ministerul Educatiei si Cercetarii, 2009	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	ISBN978-606-921116-1-18
6.	<b>Informatic tools for an efficacious management in manufacturing</b>	Proceedings of the 16-th International economic conference IECS 2009,,Industrial revolutions, fro the globazitionperspective, pg 215	Univ.,Lucian Blaga, Facultatea de Stiinte economice	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	978-973-739-775-1
7.	<b>The management approach in economic crisis</b>	Proceedings of the 16-th International economic conference IECS 2009,,Industrial revolutions, fro the globazitionperspective, pg 14	Univ.,Lucian Blaga, Facultatea de Stiinte economice	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	978-973-739-775-1
8.	<b>The estimation of working capital under uncertain conditions using fuzzy multitude theory</b>	Proceedings of the 4th International Conference on Business Excellence, Ed. Infomarket, pg. 30	Universitatea Transilvania Braşov	Bardas Petru, Galiceanu Mihaela, <b>ROTARU Simona,</b> Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura. Infomarket 978-973 -1747-11-8 (vol I)

Nr. crt.	Title	Published in	Organizer	Authors	Editura/ISBN sau ISSN
9.	<b>Managing companies in terms of economical crisis</b>	Proceedings of the 4th International Conferencen on The world`s economy in the times of global crisis	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, 5-6november 2010	Bardas Petru , Rotaru Simona Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Universitaria 978-606-510-995-7
10.	<b>Informatics Tools of risks analysis in crisis situations</b>	Proceedings of the 4th International Conferencen on The world`s economy in the times of global crisis	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, 5-6november 2010	Rotaru Simona Bardas Petru , Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Universitaria 978-606-510-995-7
11.	<b>The principles of caux round table, a solution of social and international economic crises</b>	Proceedings of the 5th International Conferencen on The world`s economy in the times of global crisis	Universitatea Spiru Haret, Facultatea de Management Financiar Contabil Craiova, 5-6november 2011	Bardas P, Rotaru S, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	
<b>Volume of national scientific events</b>					
12.	<b>Finanțele în cadrul unei întreprinderi</b>	Teorie și practică în dezvoltarea economică a României	Universitatea Spiru Haret, Constanța,2001	<b>COCOȘILĂ Mihaela</b>	Ed. Europolis, 973-8283-06-x, pg 318.
13.	<b>Analiza mediului ambiant al întreprinderii,</b>	Teorie și practică în dezvoltarea economică a României	Universitatea Spiru Haret, Constanța, 2002	<b>COCOȘILĂ Mihaela</b>	Ed. Europolis, 973-8283-31-0, pg 120.
14.	<b>Managementul în domeniul cercetării-dezvoltării</b>	Analele Universității Spiru Haret, seria Economie	Universitatea Spiru Haret, Craiova, 2003	<b>Cocoșilă Mihaela,</b> Barbu C.	Ed. Mondo-Ec, 973-98425-2-6

Nr. crt.	Title	Published in	Organizer	Authors	Editura/ISBN sau ISSN
15.	<b>Instrumente de bază în managementul financiar-contabil</b>	Analele Universității Spiru Haret	Universitatea Spiru Haret, Craiova, 2005	<b>COCOȘILĂ Mihaela</b>	Ed. Fundației „România de Maine” București, 973-725-167-9 pg. 97;
16.	<b>Raporturile manager-subordonați</b>	Analele Universității Spiru Haret, seria Economie, București, Anul I, nr.2,	Universitatea Spiru Haret, București, 2003	<b>COCOȘILĂ Mihaela</b>	Ed. Fundației „România de Maine” București, 482-8336 pg. 143;
17.	<b>Conflictul in cadrul organizatiei ,in conditii de criza economica</b>	Tendințe ale dezvoltării economice într-o societate a cunoașterii	Facultatea de Contabilitate și Finanțe, Rm. Vâlcea, 2009	Bardas Petru , Rotaru Simona, Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Sitech 978-606-530-712-4
18.	<b>Perfectionarea comunicarii organizationale prin implementarea unui sistem ERP</b>	Tendințe ale dezvoltării economice într-o societate a cunoașterii	Facultatea de Contabilitate și Finanțe, Rm. Vâlcea, 2009	Rotaru Simona Bardas Petru , Ghita Mirela, <b>COCOȘILĂ Mihaela</b>	Editura Sitech 978-606-530-712-4

**c)Research projects – development - innovation**

Nr. crt.	The Program\ /Project/ Grant	Status in the research team	Utility financing
	CNCSIS grants – deposited in the year 2008		

Nr. crt.	The Program\ /Project/ Grant CNCSIS grants – deposed in the year 2008	Status in the research team	Utility financing
1.	Informational technologies designed for assisting the management. Business intelligence solutions as support in the basis of the financial management decisions. CNCSIS grants PN_II_ID_PCE_2008_2.	member	Titular UCV, partner USH
2.	<i>Impact over the lasting crediting over the business environment capitalization.</i> CNCSIS grant PN_II_ID_PCE_2008_2.	member	Titular UCV, partner USH
	<b>Contracts in the business environment</b>		
1.	<i>The analysis of the production efficiency.</i> Beneficiary S.C. Lavanderia Borgiani G&G S.R.L., executant: The “Spiru Haret” University. 3354/06.03.2007 2007;	Project director	S.C. LAVANDERIA BORGIANI G&G S.R.L Craiova
2.	<i>The evolution of the company capital. Prognosis for medium and long term, Case study at S.C. SUCPI S.A.,</i> 1360/ 08.04.2008.	member	S.C. SUCPI S.A. Craiova
3.	<i>Implements CIEL Finance Manager.</i> Beneficiary : The “Spiru Haret” University, Fac. de MFC Craiova, contract nr.5490/01.07.	member	SC CIEL Romania SA.
4.	<i>Financial study – accountant concerning the possibilities to access post-adheration structural funds in the private environment. ,</i> contract nr.3908/17.XI.2008.	member	SC SOFTRONIC SRL Craiova
5.	<i>Politici și strategii privind promovarea exportului cu legume în noul context economic european,</i> contract de cercetare nr. 65/14.01.2010	member	SC Sere Universal SRL Craiova

Lecturer PhD Cocoșilă Gabriela Mihaela