



Curriculum vitae Europass



Personal information

First name(s) / Surname(s) **Laura GAVRILĂ (formerly Ștefănescu)**
Telephone(s)
E-mail laura.gavrila73@gmail.com laurastef73@gmail.com
Nationality Romanian
Date of birth 30th December 1973

Work experience

Dates	2011 – up to present
Occupation or position held	PhD. Professor
Main activities and responsibilities	<ul style="list-style-type: none">- Research activities:<ul style="list-style-type: none">- Principal Investigator in scientific research projects from national grant schemes;- Manager in projects founded by European Union;- Scientific articles for international journals, conferences, workshops;- Books and working papers.- Teaching activities:<ul style="list-style-type: none">- Lectures and seminars from courses in the field of Information Technologies: Elements of Information Technology, Business Informatics, e Business, Programming Languages and databases; Decision Support System.- Teaching materials, applicative materials and textbooks elaboration;- Supervision of students on Bachelor, Master.
Name and address of employer	Spiru Haret University, Faculty of Juridical, Economic and Administrative Sciences, Craiova No 4, Vasile Conta Street, Craiova, Romania
Type of business or sector	Higher Education and Research Activities
Dates	2015 – up to present
Occupation or position held	Coordinator in Oltenia South-West Region Integrated activities and business support centers
Main activities and responsibilities	<ul style="list-style-type: none">- Establish and develop centers of entrepreneurial business support in the South West Region;- Establish strategy for the development of the existing Centre and a new center set up, updated rules of organization and operation of the existing Centre with new activities incurred in implementing the project, updated the plan of activities / actions.- Controlling for the entire duration of project implementation, the provisions contained in the application form and instructions of the Implementing Authority;- Ensuring compliance with EU and national policies and guidance on professional development and career guidance, business consulting;- Coordinate the work meetings of the management team concerning advisory and consultancy activities, also, evaluate activities of integrated business support centers in the South West Oltenia.
Name and address of employer	National Society Spiru Haret for Education Science and Culture No.1, Nicolae Iorga Street, Bucharest
Type of business or sector	Non-governmental Association; Project Management and Evaluation, Entrepreneurship Assistance START UP 4 U ID: POSDRU/176/3.1/S/149612
Dates	2011 – up to present
Occupation or position held	General Editor Research Papers in Economic

Main activities and responsibilities - Editing the weekly reports on Knowledge Management and Knowledge Economy (NEP-KNM - <http://nep.repec.org/>);
- Preparing the weekly lists of new working papers from which the editors will pick those relevant to their report;
- Disseminating the research papers in economics for the scholars' community.

Name and address of employer www.repec.org/; <http://blog.repec.org/>

Type of business or sector Editorial Activities

Dates **2010 – up to present**

Occupation or position held **Editor in Chief and Founder** – *Journal of Applied Studies in Finance* indexed in international databases as EconLit, ProQuest, RePEc, CEEOL, EBSCO, Cabels Directory;

Main activities and responsibilities - responsible for establish editorial direction and policies of the Journal;
- soliciting and acquisition of suitable papers for Journal;
- responsible for implementing and applying the editorial policies for Journal and applying ethical and scientific standards of objectivities;
- promoting the journal to the relevant community;
- setting the strategy for the journal (short and long term goals, objectives, nature and scope of the journal, features and enhancements, changes in the author community, time to decision, enhancements to the electronic versions, and enhancements to the journal website);
- leading the editor selection process (working with Editors and Editorial Advisory Board and providing direction and review for the Editors);
- responsible for indexing the articles in databases;
- maintaining high level of quality in the editing process.

Name and address of employer ASERS Publishing
<http://www.asers.eu/asers-publishing.html>

Dates **2010 – up to present**

Occupation or position held **Responsible for Abstracting & Indexing Processes in International Databases – Scientific Books and Journals** – *SCOPUS – Elsevier*, EconLit, ProQuest, RePEc, CEEOL, EBSCO, Cabels Directory;

Main activities and responsibilities - working to increase global access to full text, peer-reviewed, ASERS Publishing journals in all subject areas of economic fields;
- provide abstracts of publications, on a subject or group of related subjects from economic field, usually on a subscription basis;
- conduct internal processes to maintain digital library for ASERS Publishing House with a focused collection of digital objects that include text, files stored as electronic media formats, along with means for organizing, storing, and retrieving the files contained in collection of the publishing house.
- maintain the digital content stored locally, or accessed remotely via computer networks of academic libraries.
- establish contractual terms to settle mutual rights and duties in order to use the ASERS Publishing's repository for global distribution of his content by uploading and storing the e-content from the journals and books edited by ASERS Publishing House.

Name and address of employer ASERS Publishing
<http://www.asers.eu/asers-publishing.html>

Dates **2010 – 2011**

Occupation or position held **Independent Evaluator
Cultural and Editorial Projects**

Main activities and responsibilities – Analysing of project proposals, given all documentation submitted by the promoter and program funding requested, in the following area:
– Digital Media (6 projects), Cultural Education (6 projects), Cultural Management (8 projects), Cultural Divertising (3 projects).
– Analysing the budgets and activities diagrams in the concordance with the main objectives of projects proposed;
– Preparing the assessment reports in the prescribed format for the planned period.
– Providing advice for selected projects in the implementing process.

Name and address of employer	National Administration of Romanian Cultural Fund No. 57, Barbu Delavrancea Street, Sector 1, 011354
Type of business or sector	Grants for implementing cultural activities
Dates	2010 – 2012
Occupation or position held	Project Manager
Main activities and responsibilities	<ul style="list-style-type: none"> – Coordination of project activities in 3 regions of implementation; – Responsible for project financial flows; – Preparing technical and financial reports for the Management Authority; – Advising purchases and payments made in the project; – Promoting the project through participation in TV, radio and press interviews; – Verifying and approving the activity reports of the implementation team members; – Coordinating the working sessions of the management team.
Name and address of employer	Spiru Haret University, Faculty of Juridical, Economic and Administrative Sciences, Craiova No 4, Vasile Conta Street, Craiova, Romania
Type of business or sector	Higher Education and Research Activities Project management and evaluate activities POSDRU/97/6.3/S/58571 „Performance in carrier and business for women”
Dates	2010 – 2012
Occupation or position held	Activities Coordinator for the South-West Region POSDRU/0/2.1./S/54481 „Be prepared for a successful career”
Main activities and responsibilities	<ul style="list-style-type: none"> – Coordination of activities carried out by experts on long term and short term in SV Oltenia / Craiova; – Coordination and monitoring organizational activities of internships for the students undertaken in 5 centres of internships; – Coordinating activities and professional counseling for students belong to the target group of SV Oltenia; – Manage activities of the project in the South-West Oltenia Regional Office / Craiova; – Organizing conferences to promote the project in South West Oltenia / Craiova.
Name and address of employer	Spiru Haret University, Faculty of Juridical, Economic and Administrative Sciences, Craiova No 4, Vasile Conta Street, Craiova, Romania
Type of business or sector	Higher Education and Research Activities; Project management and evaluate activities POSDRU/0/2.1./S/54481 „Be prepared for a successful career”
Dates	2008 – up to present
Occupation or position held	Manager <i>European Centre of Managerial Studies in Business Administration</i> , www.cesmaa.eu
Main activities and responsibilities	<ul style="list-style-type: none"> - Managing research activities (Research Strategies for Research Centre on long/medium terms, Annual Research Plan, Plan of Research Activities, Annual Research Report); - Launches/writing Applications Form to Structural Funds; - Monitoring researches projects (Grants, Exploratory Research Projects); - Managing of editorial and publishing activities. <p>Editor in Chief and Founder – <i>Journal of Applied Economic Sciences</i> indexed in international databases SCOPUS, RePEc, CEEOL, EBSCO and B+ National Classification;</p> <p>Co-Editor and Fonder – <i>Journal of Applied Research in Finance</i> indexed in international databases as RePEc, CEEOL, EBSCO;</p>
Name and address of employer	Spiru Haret University, Faculty of Juridical, Economic and Administrative Sciences, Craiova No 4, Vasile Conta Street, Craiova, Romania
Type of business or sector	Research Activities
Dates	2008 – 2010
Occupation or position held	International Expert Evaluator Support for Young Researchers, Stimulating R&D in universities, Integrated Research Centers in Universities

Main activities and responsibilities	<ul style="list-style-type: none"> - Analysing of project proposals, given all documentation submitted by the promoter and program funding requested, in the following area: - Evaluating of scientific research projects for participation of Bulgarian scientists in the competitions of the seventh framework programme of the European union for scientific research, technological development and demonstration activities in the following areas: <ul style="list-style-type: none"> - Knowledge Management, Information and communication technologies, Business Intelligence, eBusiness - Analysing the budgets and activities diagrams in the concordance with the main objectives of projects proposed; - Preparing the assessment reports in the prescribed format for the planned period; - <i>Providing advice for selected projects in the implementing process.</i>
Name and address of employer	National Science Fund of Bulgaria
Type of business or sector	Activities of research and innovation funding

Dates **1998 - 2011**

Occupation or position held	Junior PhD researcher, Ph.D. Assistant Professor, Associate Professor
Main activities and responsibilities	<ul style="list-style-type: none"> - Research activities: Principal Investigator in scientific research projects from national grant schemes; Manager in projects founded by European Union; Scientific articles for international journals, conferences, workshops; Books and working papers. - Teaching activities: Lectures and seminars from courses in the field of Information Technologies: Elements of Information Technology, Business Informatics, e Business, Programming Languages and databases; Decision Support System; Teaching materials, applicative materials and textbooks elaboration; Supervision of students on Bachelor, Master.
Name and address of employer	Spiru Haret University, Faculty of Financial Accounting Management, Craiova No 4, Brazda lui Novac Street, 200690, Craiova, Romania
Type of business or sector	Higher Education and Research Activities

Education and training

Dates **2009 – 2010**

Title of qualification awarded	Post-graduate Course - Entrepreneurship and Venture Creation
Principal subjects/occupational skills covered	Foundation of the Entrepreneurial Process; Innovation and Business Strategy; Marketing Planning; Human Resources Management and Negotiation; Logistics and Production Management; Management Information Systems; Investment and Financing Analysis; Financial Planning and Short-Term Financial Management; Financial Analysis and Management Control Systems.
Name and type of organisation providing education and training	Instituto Superior de Ciencias do Trabalho e da Empresa, Lisabona, Portugal Institute for Social Sciences, Business Studies and Technologies, Lisbon, Portugal
Level in national or international classification	ISCED 7

Dates **1998-2005**

Title of qualification awarded	Ph.D. in Economics Specialization – Cybernetic and Economic Statistics
Name and type of organisation providing education and training	University of Craiova Faculty of Economic Sciences
Level in national or international classification	ISCED 8

Dates **1997 – 1998**

Title of qualification awarded	Post Graduated Studies in Economics Specialization – Economic Informatics
Name and type of organisation providing education and training	University of Craiova Faculty of Economic Sciences
Level in national or international classification	ISCED 7

Dates **1992 – 1997**

Title of qualification awarded **Bachelor's Degree in Economics – Economic Science**
Specialization **Finance - Banks**

Name and type of organisation providing education and training University of Craiova
Faculty of Economic Sciences

Level in national or international classification ISCED 6

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s) **English**
French

Self-assessment <i>European level</i> (*)	Understanding				Speaking				Writing	
	Listening		Reading		Spoken interaction		Spoken production			
English	C1	Proficient User	C1	Proficient User	B2	Independent User	B2	Independent User	B2	Independent User
French	B2	Independent User	B2	Independent User	A1	Elementary User	A1	Elementary User	A1	Elementary User

(*) [Nivelul Cadrului European Comun de Referință Pentru Limbi Străine](#)

Social skills and competences I have the experience of work in a small (5) and large research team (31) as a result of managing many research grants. I coordinated with great responsibilities and success the managing and research activities for the research projects in which I was involved; organizer of international scientific conferences organized by *European Centre of Managerial Studies in Business Administration* and other international scientific conferences.

Also, as manager I coordinate editorial activities for 2 of the Faculty journals and other international publishing house's journals.

Organisational skills and competences Good experience in a project and team management gained through graduation of training program: Project Manager and Train the Trainer: Educating Independent eBusiness instructors for SMEs (European Commission Enterprise&Industry and Institutul de Proiectări și Automatizări).

I am Manager of European Centre of Managerial Studies in Business Administration and coordinate the research activities of 5 research team.

Skills and Competences Technical Information technologies, business informatics, organisational reengineering, eBusiness, Business Intelligence, databases modelling and programming, decision support systems
websites administrator: www.cesmaa.eu

Computer skills and competences Windows 7/XP, MS Office (Word, Excel, Publisher, Power Point, Access, FoxPro, SQL, Visual Basic, HTML, *Blackboard Academic Suite* eLearning Platform for assessment and education.

Additional information Research Activity (last 5 years)

- 1 book as Editor in International Publishing House;
- 3 books and 2 academic courses as author/co-author in the field of information technologies;
- 22 research papers published after a double-blind review process in scientific Journals;
- 9 international conferences participations: (WCIT 2012 Barcelona – **Spain**, ICCSIT 2011 Venice – **Italy**, iCAIS 2011 Klagenfurt – **Austria**, CASRS 2010 New-York – **USA**, WSEAS ACC 2009 Athena – **Greece**, ICL 2005 Villach-**Austria**, REV 2006 Maribor-**Slovenia**, ICIS 2006 Ljubljana-**Slovenia**, ICBME 2007 Izmir – **Turkey**, ICEMP 2008 Famagusta-**Cyprus**, WSEAS ECC 2008 **Malta**;
- 8 national conferences with international conferences;
- 2 research grants financed by Romanian Research Council, one as project manager http://uefiscdi.gov.ro/userfiles/file/granturi/2007/proces%20de%20evaluare%20-%20tip%20at%202007/COMISIA_3_AT_NOI_FINANTATE.htm and another as member in research team http://inf.ucv.ro/~mcof/ro/index_ro.html;
- 2 projects financed by European Union, one as project manager www.carierafemei.ro and another as IT manager www.antreptur.uv.ro.

Research Interests

- Intelligent Agents in Finance;
- Management of Virtual Organization;
- Organizational Reengineering;
- XTrade – decision support system for portfolio management.

Additional information Profesional Affiliations:

- **RePEc** Research Economic Papers – General Editor, www.repec.org;
- **WASET** - World Academy of Science, Engineering and Technology, www.waset.org;
- **GConference team**, <http://www.gconference.net/eng/infomation.html?no=20&cata=06>;
- **RES@TICE** - Réseau de chercheurs technologies de l'information et de la communication pour enseignement, <http://www.resatice.org/>.

Other competences

Professional and academic competences:

- **General Editor - New Economic Papers - Management Team of RePEC** <http://ideas.repec.org/team.html>;
- **International Referee** *Bulgarian National Science Fund* in the field of eBusiness, ITC, Business Intelligence, Management Information System for IDEAS, Support for Young Researchers, Integrated Research Centers in Universities, Stimulating R&D in universities;
- **National referee for National Administration of Cultural Funds** for following programmes: Cultural Management and training, Cultural Education, Cultural Diversity <http://www.afcn.ro/uploads/finantari/proiecte-culturale/iul-2010/Comisia%20de%20solutionare%20a%20contestatiilor.pdf>;
- **Accredited Referee of** Romanian Agency for Quality Assurance in Higher Education (ARACIS) <http://pfe.aracis.ro/inscriere/registru/evaluator/175/>;
- **Editor in Chief and Fonder - Journal of Applied Economic Sciences**, <http://www.cesmaa.eu/journals/jaes/index.php>;
- **Editor in Chief** *Journal of Applied Studies in Finances*, <http://www.asers.eu/journals/jasf.html>;
- **Guest Editor of International Journal of Business Environment**, for International Publishing House <http://www.inderscience.com/browse/index.php?journalCODE=ijsbe>;
- **Co-Editor** *Journal of Applied Research in Finances*, <http://www.cesmaa.eu/journals/jarf/index.php>;
- **International Editor** GConference.net - <http://gconference.net/eng/editors>;
- **Editor** *New Economic Papers – Knowledge Management & Economy*, econpapers.repec.org/RAS/pte112.htm;
- **Member of Editorial Board** for *Advances in Management Journal*, www.managein.org;
- **General Chair** - The First Online International Conference on „*World's Economies In and After Crisis: Challenges, Threats and Opportunities*”, 29th, May, 2010, www.asers.eu/conferences;
- **General Chair** - International Conference on *Business and Information Technologies. New approaches*, 25th-26th October 2008, Craiova-Romania, www.conference2008.uv.ro;
- **Chairperson** - International Conference on *Economic and Management Perspectives (ICEMP 2008)*: October 16th-19th, 2008, Famagusta-Cyprus, <http://www.econ-society.org>;
- **Chairperson** - International Conference on *Growth and Innovation of the Economic Competitiveness* for Section: Information Technologies and Communication & eBusiness & Business Intelligence, 1st-2nd November 2007, www.conference2007.uv.ro;

Driving license Category B

References PhD Rajmund MIRDALA, Technical University of Kosice, Faculty of Economics, Slovak Republic
Contact e-mail: rajmund.mirdala@tuke.sk
PhD Professor Domenico NICOLÒ, Mediterranean University of Reggio Calabria, Italy
Contact e-mail: domenico.nicolo@unirc.it

Annexes I. Text Books in International Publishing House or National Publishing House recognised
by Romanian Research Council
II. Academic Courses
III. Publications in Scientific Journals
IV. Participations in International/National Conferences
V. Research Grants and Projects
VI. Cited Papers

ANNEXES

I. Text Books published in:

a. International Publishing House

1. **Ștefănescu L. et al.** (2008). The Reengineering – A New Direction of Contemporary Management, **IUK Institute, Dortmund, Germany**, ISBN 978-3924-100-37-3, eISBN 978-606-92386-7-7, 401 pp, http://www.jaes.reprograph.ro/articles/spring2009/BookReview_Reengineering.pdf

b. National Publishing House

3. **Ștefănescu L.** (Ed.) 2011. Intelligent Decision Support Systems for Managerial Decision Making, ASERS Publishing, ISBN 978-606-92386-5-3, eISBN 978-606-92386-1-5, 216 pp, <http://asers.eu/asers-publishing/collections.html#inf>;
4. **Ștefănescu L.** (Ed.) 2010. Proceedings of the ASERS. First on-line Conference on *World's Economies in and after Crisis: Challenges, Threats and Opportunities*, ISBN: 978-606-92386-0-8, <http://www.asers.eu/aserspublishing/proceedings.html>;
5. **Ștefănescu L.** (2005). *The Management of transactions with financial derivatives Computer Assisted - Managementul operațiunilor cu produse financiare derivate asistat de calculator*, in Romanian, Editura Didactică și Pedagogică, București, ISBN 978-973-301-859-9, <http://www.dibido.eu/bookdetails.aspx?bookID=c6912e95-417c-4bd7-8b07-e9bf1c2ad4f6>;

II. Academic Courses (in Romanian)

1. Ștefănescu A., **Ștefănescu L.** (2007). *Access and SQL in databases operation*, Universitaria Publishing House, Craiova.
2. **Ștefănescu L.** Ștefănescu A., Dincă S. (2007). *Theoretical and Practical Basis of Information Technology*, 201 pages, Universitaria Publishing House, Craiova, 2007, ISBN 978-973-742-8653;
3. **Ștefănescu L.** (2006). *Techniques in documents processing*, Universitaria Publishing House, Craiova, 2006, ISBN 973-742-276-7, 238 pages;
4. **Ștefănescu L.** Ștefănescu A. (2005). *Informatics from A....toZ*, Universitaria Publishing House, Craiova, 2005.

III. Chapters in Scientific Books

1. Popîrlan, C.I., **Ștefănescu L.** (2011). Intelligent software agents for data analysis in knowledge-based systems, in *Intelligent Decision Support Systems for Managerial Decision Making*, Chapter 2, pp. 25-48, ASERS Publishing.
2. Popîrlan C.I. and **Ștefănescu L.** (2011). A Multi-agent Approach for Adaptive Virtual Organization Using JADE, book chapter in *Lecture Notes in Computer Science*, Volume 6943, Adaptive and Intelligent Systems - Abdelhamid Bouchachia (Ed.) pp. 344 - 355, http://rd.springer.com/chapter/10.1007/978-3-642-23857-4_34#;
3. Azam, M., Khan, S., **Ștefănescu, L.** (2014). Investigating the Stability of Phillips Curve: Panel Data Evidence from Developing World, in *Challenges to Financial Stability – Perspective, Models and Policies (Ed. Renata Karkowska)*, Chapter 20, ASERS Publishing.

IV. Publications in Scientific Journals

1. Azam, M., **Gavrilă (formerly Ștefănescu), L.** (2015). Inward Foreign Capital Flows and Economic Growth in African Countries South Asia: Evidence from Panel Cointegration Analysis, *Journal of Applied Economic Science*, Vol XI, 3(33): 362 – 372.
2. Azam, M., Khan, A.Q., **Ștefănescu, L.** (2014). Determinants of Stock Market Development in Romania, *Journal of Applied Economic Science*, Vol IX, 4(30): 555 – 565.
3. Ștefănescu, A., **Ștefănescu, L.** (2013). An intelligent agents' approach to support the management decision making process in the virtual organization, *AWERProcedia Information Technology & Computer Science*, 3: 1476-1482. Available from: <http://www.world-education-center.org/index.php/P-ITCS>.
4. Ungureanu, L., **Ștefănescu, L.**, Constantinescu, M. et al. (2013). Optimum Management of Renewable and Exhaustible Resources, *Journal of Environmental Protection and Ecology*, 14(3): 1155-1165, **IF 0,168**.
5. Popîrlan C.I., Ștefănescu A., **Ștefănescu L.** (2011). Multi-Agent Approach for Data Analysis in a Knowledge based System for Contact Center, *World Academy of Science Engineering and Technology*, 59: 1126-1131, ISSN 2010-376X, <https://www.waset.org/journals/waset/v59.php>.
6. **Ștefănescu, L.**, Ștefănescu, A., et al. (2011). Expert System and Its Applications for a Sustainable Environment Management. *Journal of Environmental Protection and Ecology (JEPE)*, 12(3): 1582 – 1592, ISSN 1311-5065, <http://www.jepe-journal.info/vol-12-no3b-2011>, **ISI WoS – IF 0,168**.
7. Constantinescu, M., Ungureanu, L., **Ștefănescu, L.** (2010). Portfolio optimal choice under volatility and price risk impact applied to derivative transactions, *Journal of Applied Economic Sciences*, 3(13): 184-196;
8. Popîrlan, C.I., **Ștefănescu, L.** (2009). A mobile agents system for intelligent data analysis, *Proceedings of WSEAS Applied Computing Conference (ACC 2009)*, September 28-30, Athens, Greece, pp. 663-668, ISBN: 978-960-474-124-3, <http://dl.acm.org/citation.cfm?id=1949123>, **ISI WoS Proceedings**;
9. Ungureanu, L., **Ștefănescu, L.** (2009). The „algae blooms” phenomenon. A mathematical model, *Environmental Engineering and Management Journal*, January/February, 8(1): 113-118, ISSN 1582-9596, <http://connection.ebscohost.com/c/articles/36935113/algae-blooms-phenomenon-mathematical-model>, **ISI WoS – IF 0,885 – awarded by CNCSIS**;

10. Ștefănescu, L., (2009). Case study regarding the co-integration of the financial derivatives with their underlying assets, *Journal of Applied Research in Finance*, 1: 73-81, <http://connection.ebscohost.com/c/articles/36935113/algae-blooms-phenomenon-mathematical-model>;
11. Ștefănescu L., Constantinescu M., Bogdănoiu C., (2009). The impact of reengineering upon management, *International Journal of Management Perspectives*, Volume 1 – IJMP, 3: 14-29, ISSN: 1307 – 1629; http://www.ib-ts.org/2009/2_L_Stefanescu_M_Constantinescu_C_Bogdanoiu.pdf;
12. Ștefănescu, A., Ștefănescu, L., Ciora I.L. (2009). Intelligent tools and techniques for modern management, *Chinese Business Review*, 8: 46-55, ISSN 1537-1506 – 4 cited; <http://www.airitilibrary.com/searchdetail.aspx?DocIDs=15371506-200902-8-2-46-54-a> ;
13. Ștefănescu L., Ungureanu L. (2008). *A software tool for study stability and equilibrium on financial derivatives market*, 9th WSEAS International Conference on Mathematics and Computers in Business and Economics, Romanian Academy, Bucharest-Romania, June, pp. 141-148, indexed ISI, Scopus, Inspec, ISI Proceedings; <http://dl.acm.org/citation.cfm?id=1403954>.
14. Ștefănescu, A., Ștefănescu, L. (2008). A solution to dynamic administration users in web application for assisted testing, WSEAS Proceedings of the 2nd European Computer Conference, 11-13 September 2008, Malta, pp. 78-83, ISBN: 978-960-474-002-4, **ISI Proceedings**; <http://dl.acm.org/citation.cfm?id=1562439>;
15. Ștefănescu, A., Ștefănescu, L., (2008). The need of knowledge management strategy for the successfully implementation of reengineering projects, *ICFAI University Journal of Knowledge Management*, 6(6): 51-60, http://www.iupindia.in/1108/IJKM_Knowledge_Management_Strategy_51.html;
16. Ștefănescu, L., Ungureanu, L., Matei, I.V. (2008). Reengineering as efficient solution to redesign activities and processes of an enterprise, *Journal of Applied Economic Sciences*, 2(4): 161-170, ISSN 1843-6110, <http://www.ceeol.com/aspx/issuedetails.aspx?issueid=526234ec-b4c2-4302-a0b6fa833afd973&articleid=49650db5-3257-4f2f-a732-cc675b05c963>;
17. Ștefănescu, L., Ștefănescu, A., Constantinescu, M. (2008). *The Implications of Behavioural Finance for Decisional Process Modelling. A Portfolio Management Case Study*, Annals of Spiru Haret University, Series Economic, Vol. I, Year VIII, 8: 139-149, ISSN: 1582-8336; http://analeeconomie.spiruharet.ro/files/anale/AnaleEconomie_Nr8_Vol1.pdf;
18. Ștefănescu, L., Ștefănescu, A., et al. (2007). Rethinking business process through reengineering, *Journal of Applied Economic Sciences*, Volume II, 2(2): 60-70, [http://econpapers.repec.org/article/ushjaessh/v_3a2_3ay_3a2007_3ai_3a1\(2\)_5fall2007_3a8.htm](http://econpapers.repec.org/article/ushjaessh/v_3a2_3ay_3a2007_3ai_3a1(2)_5fall2007_3a8.htm);
19. Ștefănescu, L., Ștefănescu, A. (2007). The modeling of the decisional process. A case of study for the portfolio management, *Economy Informatics*, 41: 105-111, <http://www.economyinformatics.ase.ro/content/EN6/Stefanescu%20StefanescuA%202006.pdf>;
20. Ștefănescu, L. (2006). Concrete aspects concerning the system analysis in decision assistance for the management of a portfolio of derivative financial products, *Journal of Applied Economic Sciences*, 1(1): 70-79, [http://econpapers.repec.org/article/ushjaessh/v_3a1_3ay_3a2006_3ai_3a1\(1\)_5f2006_3ap_3a70-74.htm](http://econpapers.repec.org/article/ushjaessh/v_3a1_3ay_3a2006_3ai_3a1(1)_5f2006_3ap_3a70-74.htm);
21. Ștefănescu, L., Ungureanu, L. (2005). Using data warehouse for the decisional process of a sustainable firm, *International Journal of Computers Communications & Control*, Volume: I, June 2006, page.449, http://journal.univagora.ro/?Page=article_details&id=231, **ISI WoS – IF 0,373**.
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VI. Research Grants and Projects

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2. **GRANT_PCE_II_2008_2 IDEAS_450** “The Management of Knowledge for the Virtual Organization. Possibilities to Support Management using Systems Based on Knowledge” funded by The National University Research Council from Romania, **Senior Researcher**, weblink <http://uefiscdi.gov.ro/UserFiles/File/proiecte%20propuse%20spre%20finantare/stiinte%20economice.pdf>, project website: <http://inf.ucv.ro/~mco/ro/echipa.html>
3. **European Project** POSDRU/97/6.3/S/58571 „Performances in career and business for women”, 975.000 euro (4.095.193 lei) – **Project Manager**; www.carierafemei.ro
4. **European Project** POSDRU/92/3.1./S/63567 „Entrepreneurs in Tourism”, 706.627 euro (3,241,031.64 lei), **IT Manager**, member in management team, www.antreptur.uv.ro
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VII. Cited Indices – <https://scholar.google.ro/citations?user=ggfVSO0AAAAJ&hl=en&oi=ao>

Citation indices	All	Since 2011
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